

THE BAYBERRY CANDLE PLACE

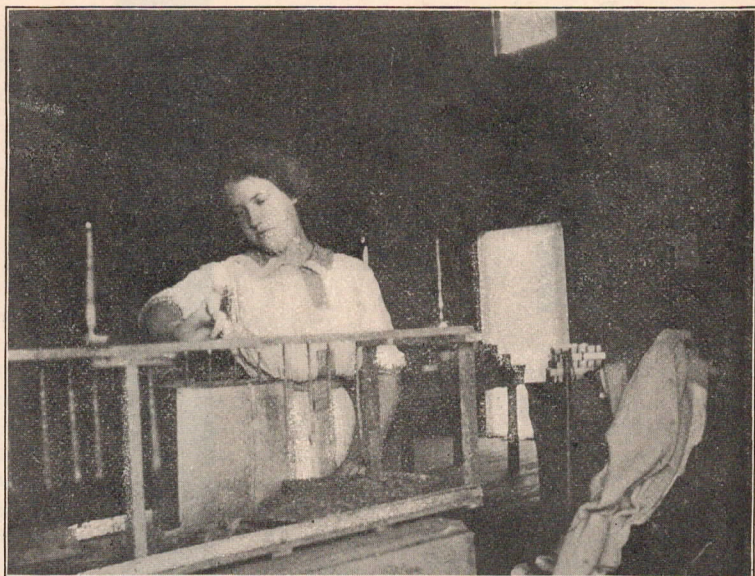
Cape Cod Products Company
NORTH TRURO, CAPE COD, MASS.

The Birth of the Bayberry

A sea breeze o'er the sand dunes swept,
And kissed a little yielding pine,
And then passed on; the pine tree wept,
As maids have done from time lang syne.

Her tear drops fell upon the dune;
The sun sent rays to light the spot;
The wavelets sang a merrie tune;
But still the pine bemoaned her lot.

The tear drops to a green plant turned;
With odors mixed of pine and sea;
The fire which in the pine's heart burned;
Still liveth in the Bayberrie.



In our own country the use of the bayberry candle is as old as the settlements in Massachusetts and Virginia. A Virginian historian speaks of the bayberry dips as follows:

"Candles which are never greasie to the touch, nor melt with lying in the hottest weather; neither does the Snuff of these offend the Smell like that of a tallow Candle; but instead of being disagreeable, if an accident puts a candle out, it yields a pleasant fragrancy to all that are in the room; insomuch that nice People often put them out on purpose to have the incense of the expiring Snuff."

Plain tin holder for this candle,

15 cents

Large saucer shaped holder in old

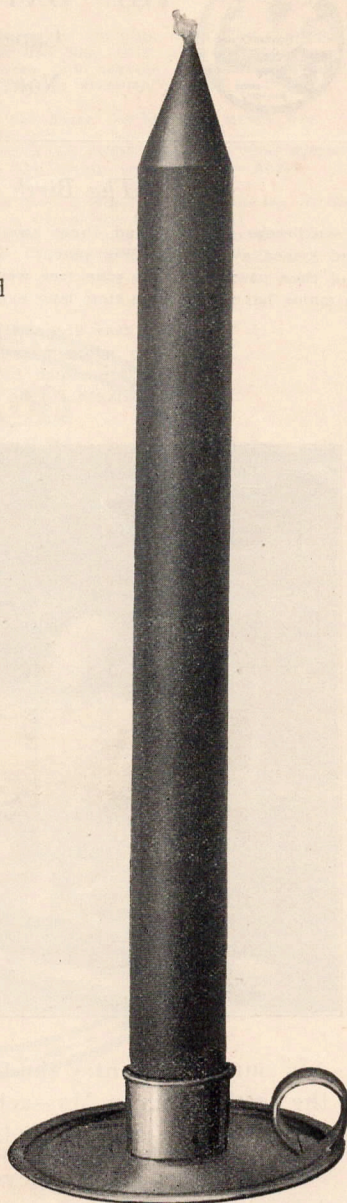
brass, \$1.25

Small brass holders 50 cents.

Postpaid



Cut shows 15-inch candle



EXTRA LARGE MOLDED BAYBERRY CANDLES

15 inches long 1 3-8 inches diameter

\$1.25 each

8 inches long 1 3-8 inches diameter

.75 each

Inexpensive Gifts, all sent postpaid

Salad Sets, Fork and Spoon, made in France from olive wood and decorated in our own shop, \$1.00.

Holland Ware (Dutch Reproduction) Tea Tile or Hot Plate Mat, silver plated and thick felt back, 6-inch diameter, 50 cents.

Bridge Score Pads with pencil and cover, \$1.00.

Favors

Crickety Crows, per half dozen, 75 cents.

Cricket Dolls, per half dozen, 80 cents

Pin Me On Favors, per half dozen, \$1.00.

Character Dolls, Golf Boy and Girl, per half dozen, \$1.75.

Inexpensive educational Mah Chong sets with book of instructions, \$1.00.

The following are packed in dainty boxes with appropriate verses.

Crumb Tray and Scraper, \$1.50.

Lemon Fork, 40 cents.

Call Bell, \$1.00.

Whistling Rastus for calling changes, \$1.00

Cake Tester, 40 cents.

Cat Match Holder with radium eyes (can be seen in dark, \$1.50.

Molly Measure, 50 cents.

Letter Opener, \$1.00.

Butter Mold, 50 cents.

"Kate o' the Kitchen" for memorandums, \$1.50.

Bridge Whistles, 50 cents.

Birthday Cake Sets (Miniature thimble, wishbone, button and ring, Sterling silver, \$1.00.

Baby Shoe Trees, \$1.00.

Jump Ropes, 75 cents.

Fruit Knives, \$1.00.

Medicine Cover with Clock Dial, \$1.00.

The Cape Cod Fire Lighter

EVERYBODY LOVES A LOG FIRE. But none of us like to cut kindling. You don't have to if you have a Cape Cod Fire Lighter. All you need is a match—the Lighter does the rest. Brass tankard, \$4.00 each, postpaid. Brass tray for same, \$1.00 each, postpaid.



WILD BEACH PLUM JELLY

Made from the wild plums which grow along the Cape Cod shore. One of the most beautiful jellies produced, and one which we have never yet had enough of. The best for meats, poultry and game.

Small glasses, \$3.00 per dozen, postpaid, east of the Mississippi.



Two glasses in fancy box tied with red ribbon and with appropriate verse. Price, \$1.00, postpaid.

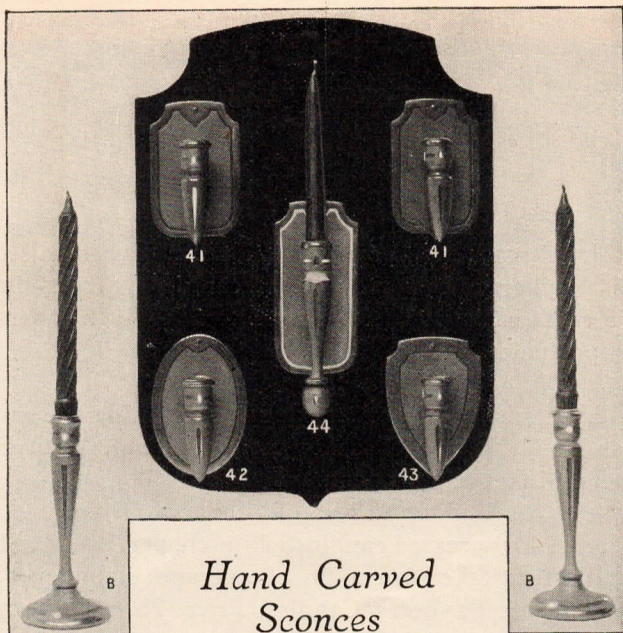
Christmas or Plain Boxes



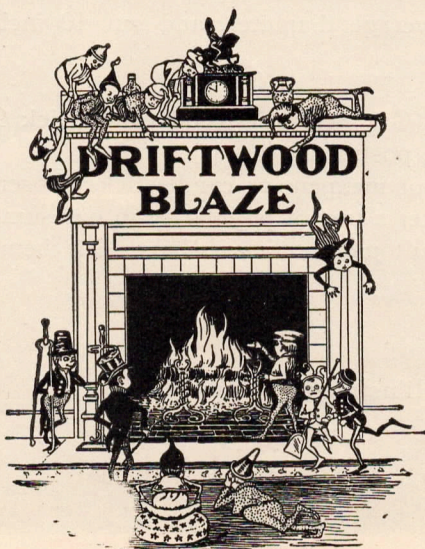
Same with glasses in reed baskets, \$1.50, postpaid.

Six glasses put up in same style, but not in baskets, \$2.25, postpaid. Christmas or plain boxes.

Wild Beach Plum Jelly in glasses of about $7\frac{3}{4}$ oz., \$4.75 per dozen, express prepaid east of the Mississippi.



Hand carved Sconces, $5\frac{1}{2} \times 4\frac{3}{4}$, \$2.50 each, \$4 pair, postpaid.
 Larger sizes, \$3.00 each, \$5 pair, postpaid.
 Polychrome Candlesticks, \$2.50 each, \$5 pair, postpaid.



Driftwood Blaze

for imparting to open
 wood fires a combination
 of beautiful colors fully
 equal to if not superior to
 driftwood. Price, 75
 cents, postpaid.

Candlesticks

For styles, see opposite page.

No. 1. A cast brass candlestick three inches tall for our 3½-inch Bayberry Candles—holds candle ½-inch diameter. Price, 75 cents each, postpaid. With two 3½-inch tapers, \$1.50 per pair, postpaid.

No. 2. A small low bronze candlestick taking the same size candle as No. 1. Price, 35 cents each, postpaid. With six 3½-inch tapers, \$1.00 per pair, postpaid.

No. 3. A low pressed candlestick in copper, brass or bronze. This candlestick takes a candle of average diameter like our 5-inch and 7-inch Bayberry Candles. Price, 75 cents each, postpaid.

No. 4. A polished brass candlestick 4½ inches tall for same size candle as No. 3. Price, \$1.00 each, postpaid.

This same style candlestick in Sheffield silver plate with ornamental band. Price \$1.00 each, postpaid.

No. 5. A very handsome old brass large saucer-shaped candlestick for candles of average diameter, and our 10 inch candles, \$1.00 each.

No. 6. A hand-painted (Gray Goose) wood candlestick 9 inches tall. Price \$1.50 each, postpaid.

The above is a selection of inexpensive candlesticks chosen from twice as many styles after a test of popularity in our summer shop where hundreds of automobile tourists have seen them.

No. 7. Out of stock.

Not Illustrated

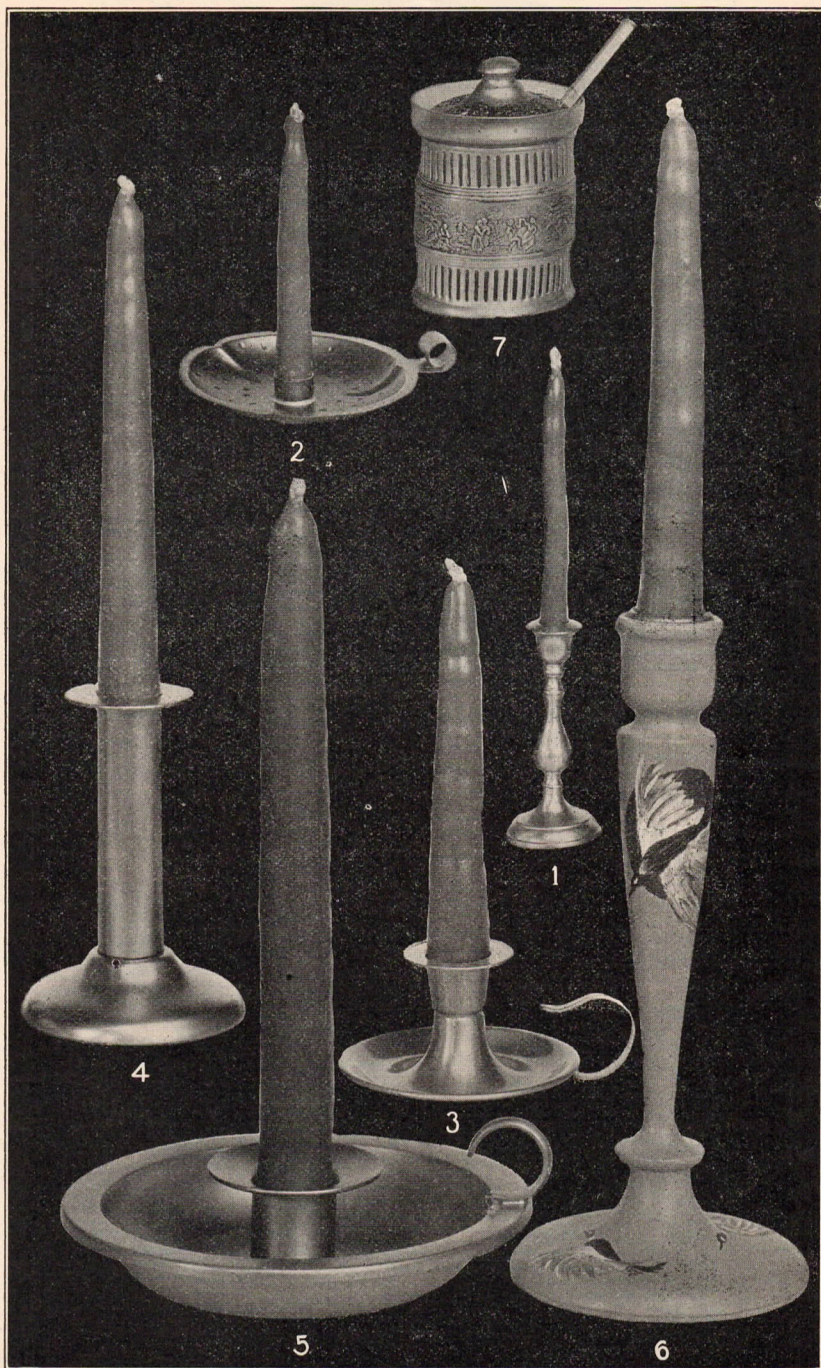
Wood Candlesticks with mahogany finish.

9 inches tall

\$1.00 each postpaid

11 inches tall

\$1.25



In olden time the roots, bark and wax of the bayberry bush were much valued for their healing and curative properties. Bay berry pickers find that contact with the berries leaves the hands in good condition. Cold Cream made with bayberry, 50 cents per 2-oz. jar, postpaid.



FIR BALSAM GOODS

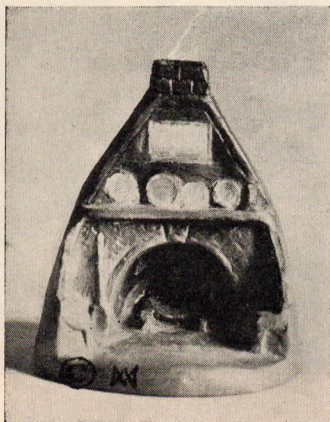
- Plain Pillows 12x12
75 cents each, postpaid
- Plain Pillows 8x12,
50 cents each, postpaid
- Pillows with Sea Gull Covers
\$1.25 each, postpaid
- Pillows with Wild Goose Covers
\$1.25 each, postpaid



Baskets made from cat-tail rushes taken from the pond on the banks of which the Pilgrim Fathers are said to have camped and in which they sank the kettle. The Tercentary Commission have erected a tablet nearby.

Each basket contains two 7-inch hand dipped Bayberry Candles. Price, \$1.50 each, postpaid.

Combination Book Ends and Sconces (for candles) made of decorated wood with two five-inch bayberry candles. \$3.00 per pair, postpaid.



DAME STANDISH GOODS

From Another Cape Cod Shop

"Bayberrie-ized" Cold Cream—an article highly praised by those who have used it, \$1.00 per jar, postpaid.

Lemon Verbena Bayberry Wax—giving a delightful odor, 50 cents per jar, postpaid.

Bayberry Incense, 50 cents per box, postpaid.

"Chimney Corner" incense burners—shaped like an old-fashioned fire-place. Price, \$2.00 each, postpaid.

Hand-Dipped Bayberry Candles



In boxes of two each.

10-inch	\$1.00 per box
7-inch	.50 per box
5-inch	.40 per box
3½-inch	2.00 per carton
of 12 boxes, 2 candles to the box.	

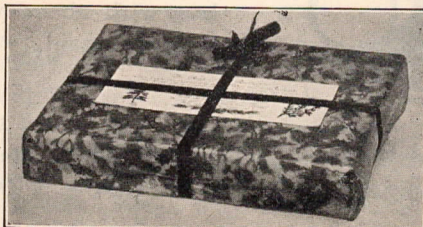


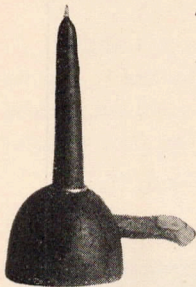
In Bulk

10-inch	\$5.00 per dozen
7-inch	2.25 per dozen
5-inch	1.75 per dozen
3½-inch	.75 per dozen

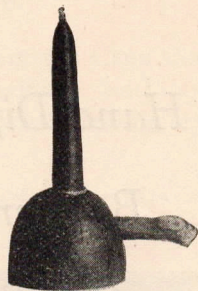
In boxes of six.

7-inch	\$1.25 per box
5-inch	1.00 per box
10-inch	2.75 per box





Candlesticks made
from net floats used by
fishermen, some with
names on them—with
two Bayberry Candles,
\$1.00 per pair.

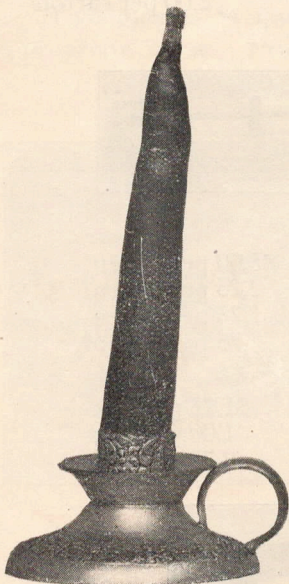


CAPE COD FRAGRANT BAYBERRY BAGS

I'm a kitchen treasure, a parlor pleasure,
I've the fragrance of the pine;
The saddest sad-iron becomes gladst-iron,
When he puts his face to mine.

In boxes with above verse

25 cents.



Sew on the buttons and sew them on tight
With a thread that is good and strong
And here is a "thimble" of bayberry wax
To help the sewing along.

Bayberry wax molded in a
shape of a thimble with cluster
of bayberries for a handle loop of
red ribbon and packed in a neat
box with above verse. 25 cents
each, postpaid.

Dutch reproduction candlestick, (shown above) heavily sil-
ver plated on copper for 5 or 7 inch candle, \$1.00 each postpaid.

Jellies in Glasses

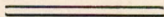
Of About $7\frac{3}{4}$ Ounces

Quince	\$3.75 per dozen
Crab Apple	\$3.75 per dozen
Wild Grape	\$4.75 per dozen

Harlequin, a delicious combination of Crab Apple, Wild Grape and Wild Beach Plum, \$4.75 per dozen.

Orange marmalade made differently than ordinarily—with fine color and flavor. Those who have tried it order again. In jars of about 10 ounces, \$3.75 per doz.

The foregoing may be had in assorted lots and express will be paid east of the Mississippi on orders of not less than one dozen jars.



If you are traveling on Cape Cod next summer, when you reach the square at North Truro on your way to Provincetown, turn to the left and drive down a pretty country road, and you will find us on the edge of Cape Cod Bay. The road is a good one for motor cars and runs past an attractive little pond on the banks of which the first Pilgrim expedition is said to have camped, and in which the kettle is thought to have been sunk. On its bank by the roadside the Tercentary Commission have placed a large boulder in which is inserted a tablet telling of the points in the present town of Truro which are referred to in the story of the wanderings of the Pilgrim Fathers when they first landed on Cape Cod before they went to Plymouth.

We expect to be able to offer you "a bite to eat and a sup to drink," at a reasonable price in our "Little Tea Room with the Windows on the Bay." From those windows can be enjoyed as fine a view of Cape Cod Bay and Provincetown across the water as you will run across in a day's journey.

You are welcome to the view even though your appetite may not demand food or your time permit partaking of it.

The Bayberry Candle's Greeting

Where the Pilgrim Fathers wandered
On that Monday far away,
While the Mothers did their washing
Sheltered from old Neptune's sway.

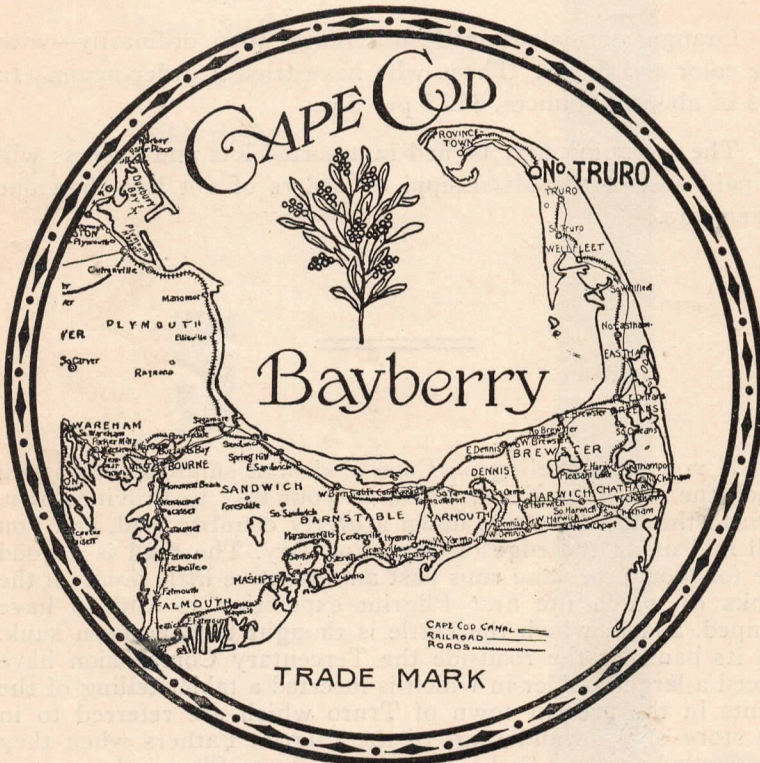
By the little spring that furnished
To the Pilgrims "water sweete,"
By the arrowheads and clam shells
Relics of the Indian fete.

On the rolling, wind-swept hilltop,
In the curving valley green—
Where the glittering white sand dune
Blindeth with its mirror sheen.

Where the warning light first flashes
O'er the sea, then o'er the land,
Where the stately six-mast schooners,
"Firm as steeples" seem to stand,

Is the home we leave to greet you.
Hastening at your behest—
(Years on years has Cape Cod given
To the whole world of her best).

Can you dream? Then will we picture
In a witch-like shadow play
Scenes that only coast-born wot of
Till the breaking of the day.



How the Bayberrie Candle Tells the Fortune

Food and drink propitiate.
So with them the table grace;
Glass with syrup partly filled,
Or the like, with them you place,
Candle, of the Bayberrie,
Lighted, stand you in the glass;
Breathless watch, and you will see
If your wish will come to pass
If the flame burns clear and bright
Fate on you bestows her smile;

If it sputters and burns dim
Fortune frowns on you the while.
Curls the wick? Ah, moment fraught
If it turns from you away
Snuff it carefully and quick,
Then ill o'er you gains no sway,
Now it burneth to its close,
And toward you the wick doth fall;
Fear no more—and may it hap
That such fortune come to all.